

BIOTECH 101: THE SCIENCE & BUSINESS OF BIOTECH

Part I of a two-day optional course explores the basics of the science that drive biopharmaceutical research and development. Non-scientists gain an appreciation for basic concepts in biotechnology and various inquiries that lead to actual products that impact patient lives.

May 16 th	Thursday, 9 AM - 4:30 PM, Science Only
September 30 th	Monday, 9 AM - 4:30 PM, Science Only
December	TBD

Part II of a two-day optional course explores the business components that drive many company strategies. It provides a deeper understanding of how companies are funded, how government agencies regulate the sector and how different departments need to be aligned to be successful.

May 17 th	Friday, 9 AM - 4:30 PM, Business Only
October 1 st	Tuesday, 9 AM - 4:30 PM, Business Only
December	TBD

MAKE A GREAT MATCH: INTERVIEWING WITH THE CANDIDATE EXPERIENCE IN MIND

In this workshop experience, you will get practical experience following a structured hiring process and dive deeply into how to get 'hard data' for soft skills during the interview.

May 9 th	Thursday, 9 AM - 4:30 PM
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BIOTECHNOLOGY PROJECT MANAGEMENT

This six-session, afternoon course examines critical aspects of project management, including an overview of the drug development process and regulatory agencies. Participants gain practical experience with project management tools and strategies for working in a team environment to analyze risk, allocate resources, track projects, resolve conflicts, make decisions and manage management.

January 29 th – March 7 th	Tuesdays, 5:30 PM - 9:00 PM, <i>last session is on Thurs, March 7th</i>
June 4 th – June 20 th	Tuesdays & Thursdays, 4 PM - 7:30 PM, <i>June 20 5:30 PM - 9 PM</i>
October 8 th – November 12 th	Tuesdays, 4 PM - 7:30 PM, <i>November 12th, 5:30 PM - 9 PM</i>

MAKING TRANSITION TO LEADER/MANAGER

A one-day, highly interactive course provides the key essential skills to effectively lead and manage in the life sciences. Tailored to the specific needs of biotech, pharma and medical device organizations, attendees will learn how to avoid the most common mistakes made by managers, the capability to apply appropriate leadership styles in varied situations, and strategies for conveying difficult information about performance – honestly and proactively.

March 4 th	Monday, 9 AM - 4 PM
May 1 st	Wednesday, 9 AM - 4 PM
June 11 th	Tuesday, 9 AM - 4 PM
September 18 th	Wednesday, 9 AM - 4 PM
November 6 th	Wednesday, 9 AM - 4 PM

To learn more and register, please visit:

www.massbioed.org/corporate-professional-development